

Data and AI Team



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We currently see a majority of companies at a stage in Data & AI adoption where scaling use case impact is at the top of the agenda

Maturity of majorty of companies

2.

Data & Al Explorer

... has an emerging Data & Al strategy, limited to specific projects or departments, and is in the early stages of governance, skills development, and technology adoption.

Data & Al Vanguard

... showcases moderate alignment in strategy and governance, a broader scope of Data & Al initiatives across departments, and has taken substantial steps in technology, compliance, and operations.

4.

Data & Al Visionary

... boasts a strong, integrated Data & Al strategy and governance, advanced technology, and robust protocols in data, compliance, and operations, all while aligning closely with industry norms.

5.

Data & Al Pioneer

... not only demonstrates seamless integration in strategy and governance but also sets industry benchmarks across technology, talent, data governance, compliance, and operational procedures.

Sources: PwC Strategy& Data & Al Maturity Assessment

shortage of relevant skills

Data & Al Novice

... lacks a structured

approach and governance

in data management, use-

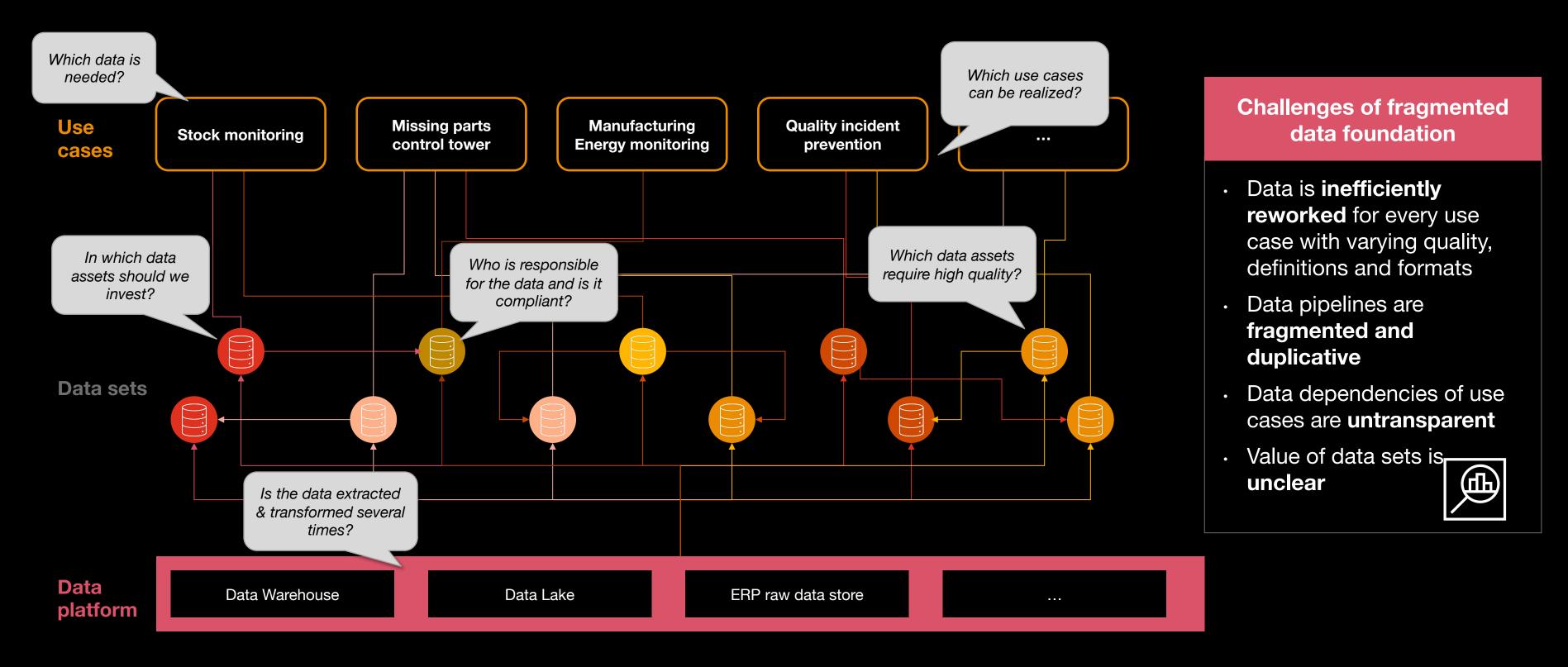
compliance, coupled with a

case development, and

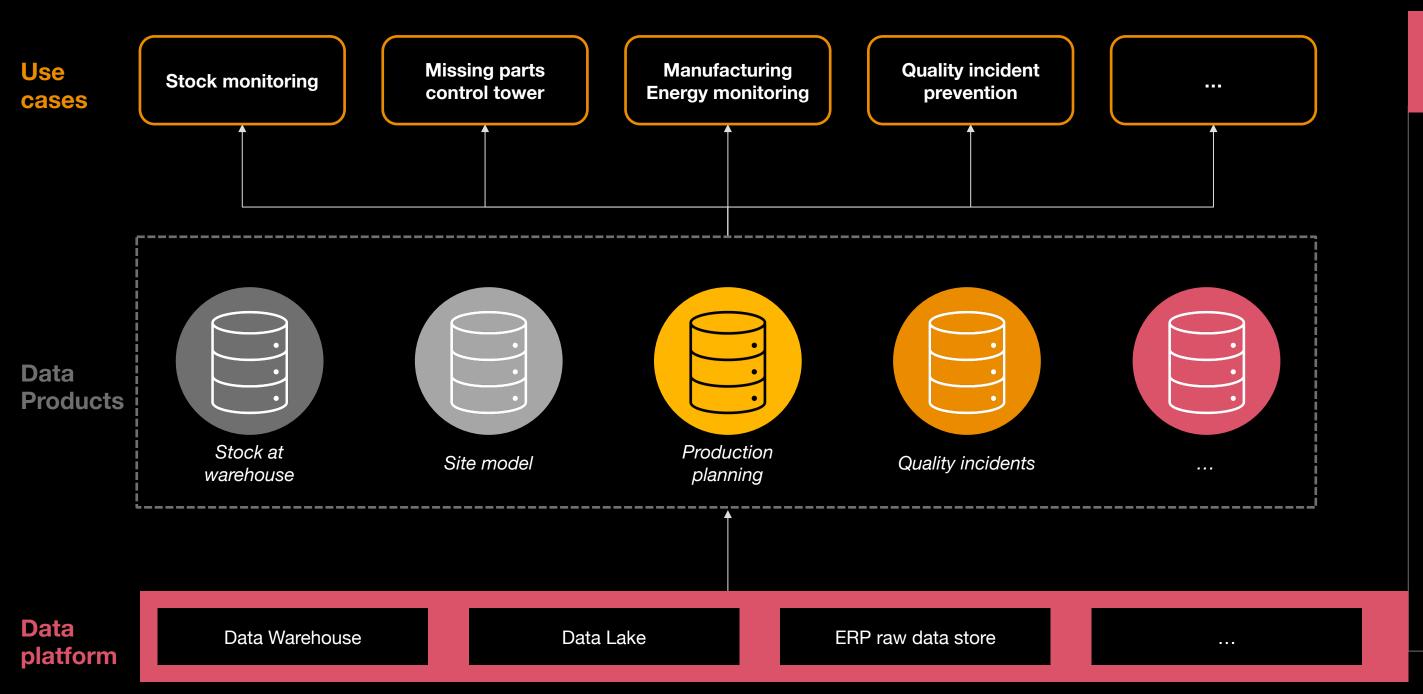
and technology

but also has significant gaps

However, fragmented data sets and a misaligned data foundation are challenging companies to scale use case impact across the firm



Managing data as a product helps to steer data foundation development towards maximizing use case value generation



Levers of Data Product Portfolio Management

- Overview on usage and value contribution of data products
- Transparency on key data products to **enable use** case roadmap
- Investment prioritization into data foundation in times of limited budgets
- Channeled data demand to extend existing or develop new data products



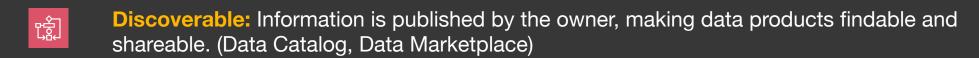
Managing data as a product means providing a clearly described and quality assured data set available and accessible for potential customers

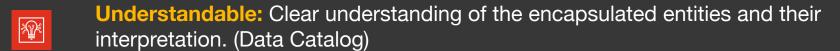
Data Product

...encapsulates and implements all necessary components for processing and sharing data as a product.



Characteristics¹





Addressable: Meets consumer needs at specific times, adaptable to changes (Portfoliomanagement).

Secure: Access controls, encryption, and compliance ensure security. (IT Security, GDPR)

Interoperable: Standardized access interfaces, supported by metadata and SLOs, define entity validity. (API)

Trustworthy & Truthful: High trust through details on data changes, statistics, lineage, and performance. (SLA, DQ)

Natively Accessible: Accessible through various methods like SQL, dashboards, or message queues, depending on user tools. (API)

Valuable: Direct standalone value. (Business Case)

¹ Source: Bitkom. 2022. Data Mesh – Datenpotenziale finden und nutzen

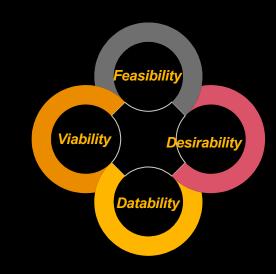
To enable scaled use case impact, Data Products need to be managed along their entire lifecycle – from demand to deployment

Business Challenges

KPI

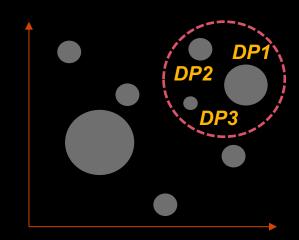
- Capture, validate and prioritize most critical business challenges
- Identify relevant KPI's and set value contribution baseline and objectives for use cases
- Derive data & insight needs from use cases and data governance

Data & Insight Needs



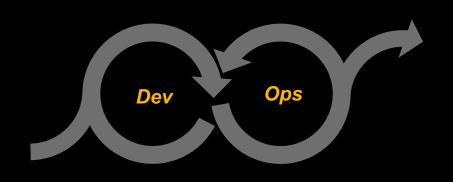
- Collect and assess existing data products
- Identify data product gaps
- Qualify new data product needs based on feasibility, viability, desirability and datability¹

Data Product Portfolio



- Prioritize data products to maximize value contribution to most critical KPI's
- Allocate budgets and resources, cascading top-down through the data product hierarchy

Data Product Delivery



- Monitor data product delivery in terms of new functional coverage, SLA adherence and usability improvement
- Measure data product adoption, as well as actual spend and value contribution

A qualitative and quantitative portfolio evaluation logic allows to derive use case portfolio development measures...

Exemplary Business challenge and D&A portfolio review

Qualitative value assessment

...by analyzing the target / capability coverage of the existing use cases

Quantiative value assessment

...by analyzing the value contributions (KPI and monetary)

Portfolio development

Business cap.

Quality C (remains a green of the control of the co

Predictive maintenance

Supply chain • transparency

Use cases

Conformity monitoring (real-time)

Asset Management

Downtime Forecast

Stock monitoring

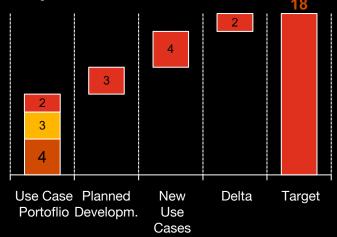
Use case and portfolio value contribution

KPI value tracking

of hours downtime

% of assets under digital asset management

Use case value contributions in mEUR (illustrative)



Further development measures for next PI(s)¹

Coverage-related measures for next PI:

- Rollout conformity monitoring to remaining location
- Development of new use case for "downtime forecast"
- Development of prescriptive function for stock monitoring
- ..

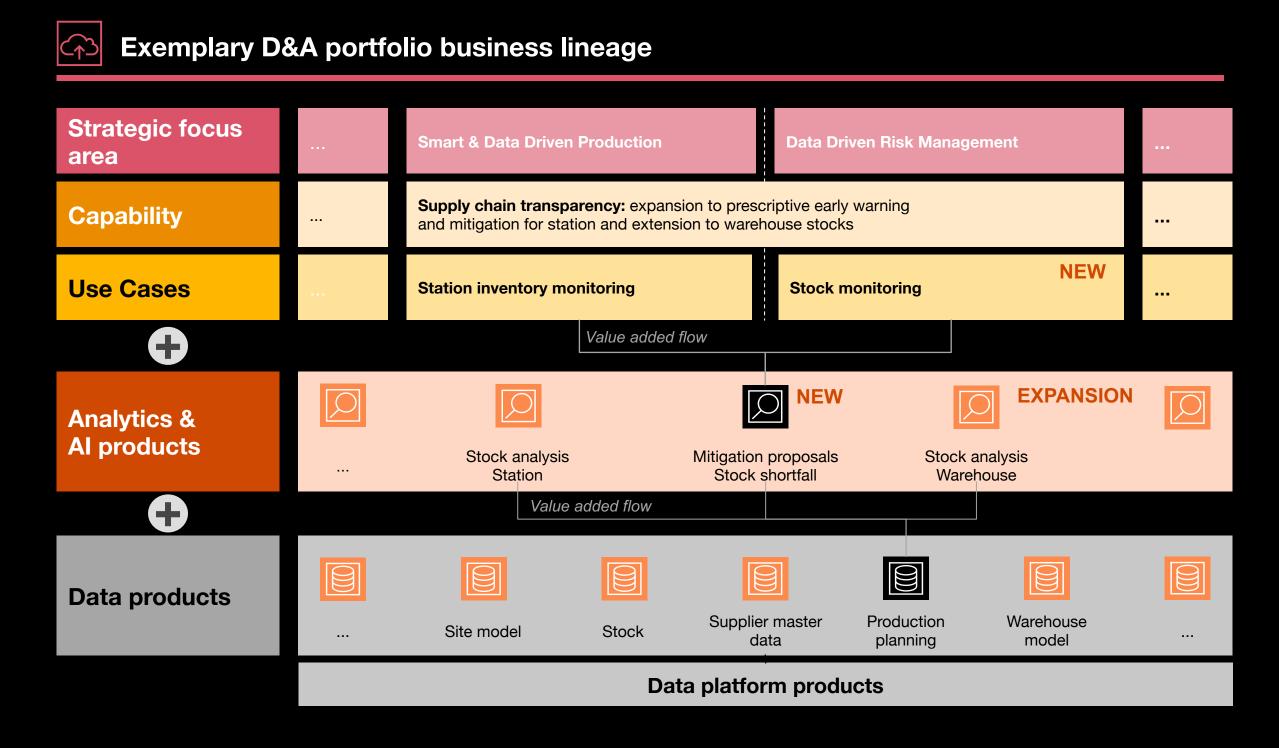
Value contribution-related measures for next PI:

 Determination of reasons for underrealization of value added (1 mEUR) for "Conformity monitoring"

Smart & Data Driven

Production

...which can be translated into concrete Data and Analytics/AI development needs

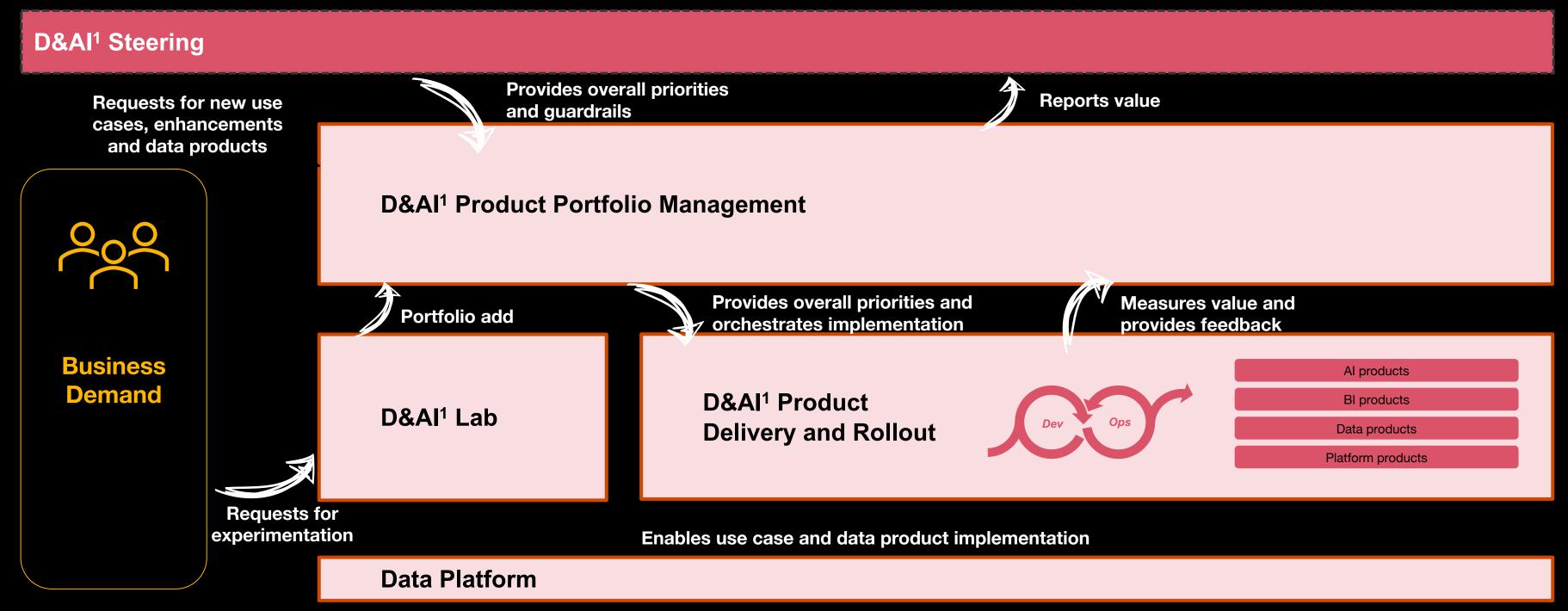




Benefits

- Shows the **interrelationships** between data / analytics products and use cases
- Documents and visualizes end-to-end value flows from business objective to data/platform product (business lineage)
- Enables **impact assessment** of use cases and underlying data products
- Promotes evidence-based, impactoriented investment decisions in data and Al

Data and AI portfolio management serves as the tactical integrator to ensure high business value data product development



¹ D&AI = Data & AI

Recommendation: Set up DPM as part of the Data & AI governance, measure value early and evolutionize Data & AI structure

Recommendations for Data Product Management (DPM)



Business led

Demand for data products is business driven – regulatory or use case demand



Data & Al integrated

Strategic, tactical and operational integration of data product and use case development



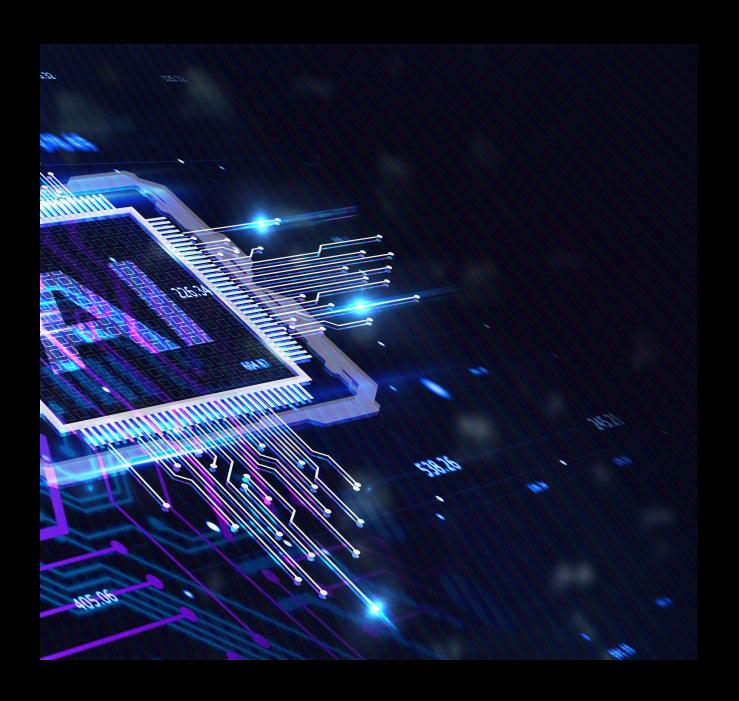
Evolutionary

There is no perfect data product structure, agree on guiding principles and start evolving



Value measured

Measure business impact for use cases and data products from the very first day on



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