

DATALAND

"The data marketplace that saves you time"

Dataland is a not-for-profit! **Forever!**

Werte-Stiftung

Charitable foundation in Frankfurt which has built a functioning ecosystem of self-reinforcing initiatives. All initiatives are set-up to cover their costs and **not to maximize profits**.

The Purpose Economy idea: Dataland GmbH...



- ✓ ... owns itself → built by stakeholders for stakeholders
- ✓ ... must never be sold → removing incentives for profit maximization
- ✓ ... can not pay dividends → removing incentives for profit maximization
- ✓ ... not-for-profit → data gets cheaper the more parties use it
- ✓ ... open source → the ultimate safeguard against profit maximization
- ✓ ... is focused on raw data only, no analytics → market infrastructure

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Dataland GmbH

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Dataland explained Creating audit-ready data

Data collection *through...*

- A) AI-models, e.g. ChatGPT, for public data
- b) Corporates (e.g. Epiroc) upon request for private data
- c) 3rd party tools
- d) Auditors (e.g. PwC)

Data validation

- a) Automated checks at data upload
- b) Quality controls by third parties
- c) Verification by data owners

Data usage

Customers / Members

e.g. banks, insurance companies, asset managers

3rd party tools

e.g. VÖB-Service, Greenomy, Check Your Value Chain

Corporates

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e.g. Epiroc, Ams-Osram

- Dataland is a multi-sided marketplace for data.
- Dataland is a not-for-profit.
- Dataland has currently seven impermented data frameworks (e.g. SFDR, EU Taxonomy, etc).
- Dataland is open-source and can be utilized to deliver bespoke data collection for data users.
- Dataland collects data with the help of artificial intelligence (e.g. GPT4) to jumpstart the data ecosystem with direct data collection.
- Dataland can facilitate private data spaces with access control by the data owner.

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How can Dataland be beneficial today?

"Near real-time" data delivery

- Most customers need timely data for their annual reporting obligations.
- Data providers can take a long time to deliver the required data (e.g. FY22 data in January 2024).
- Depending on the auditor, some companies might be required to collect the missing data themselves.

Get data from the companies you need <1 week after the publication of their reports, or updated data!

Close Data Gaps

- Most customers have data gaps, especially for small- and mediumsized companies or in emerging markets.
- Customers can request Dataland to collect the data for 300 companies, which is not yet in Dataland.
- Customers can download all data available on Dataland.

Benefit from immediate bespoke data collection, as well as all data available on Dataland as a free bonus!

Support Quality Control

- Most customers suffer from quality issues in their data estate.
- Time and effort needs to be invested in exchanges with data providers to request data correction.
- The alternative, manual data research and correction is time intensive and cost money (i.e. opportunity cost of time).

Challenge your data providers' data quality with Dataland, and save yourself the time of manual controls!

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The SFDR use case on Dataland Dataland is collecting the latest SFDR data on a weekly basis

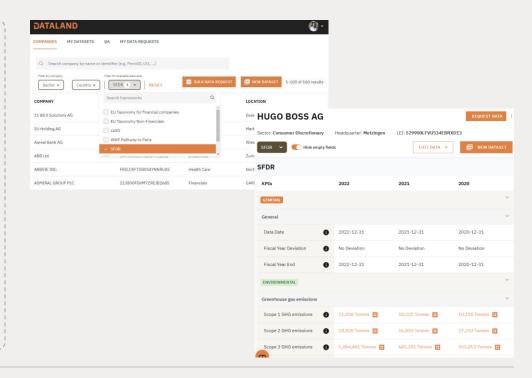
The SFDR framework on Dataland

- There is currently SFDR data for 160 companies.
- Each week, Dataland screens companies' websites for public information / updates and makes the data available on Dataland.
- The data is available for download via the <u>API</u>.

Need the latest SFDR data? Request Dataland to collect the data through the "bulk data request" function.

You will be informed when the data is available.

Dataland's SFDR framework's documentation is available on Github.



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What is my investment? Data gets cheaper the more members join!

Illustration with a membership fee of EUR 5.000	Allowance to request new data from Dataland	The "price" you are paying per company
Your company	200	EUR 25
As the database of Dataland grows, the "price" you pay per company decreases	400	EUR 12,5
	600	EUR 8,33
	3.000	EUR 1,67

Each member can request 200 new companies you will also have access to.

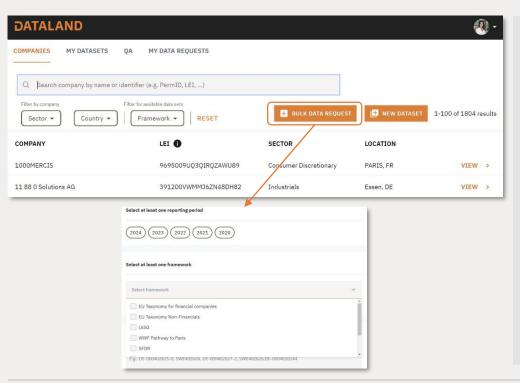
- Dataland is about saving time and sharing costs.
- Dataland requires users to become members.
 Becoming a member gives access to all available data in Dataland.
- In addition, early joiners can request Dataland to collect data for companies it does not yet have.
- For example, a membership fee of EUR 5.000 allows to Dataland to collect data for 200 additional companies. This is equivalent to paying EUR 25 per company.
- The member can download all data that is on Dataland free of any surcharge. This means that the more members there are, the cheaper the (theoretical) price per company.

15 members combined can thus generate the data for one framework for the MSCI ACWI.

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Testing Dataland No contract needed, no strings attached



- NO, your customer confidentiality is secured 100% at any point in time.
- Under no circumstance will any member have to upload ANY data to Dataland.
- Members can request Dataland to collect data through the <u>Bulk Data Request</u> function.
- Dataland notifies members when the requested data is available / has been collected.
- Members can download data from Dataland through the API or get it delivered through a CSV file

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Motivation of PwC Germany to incubate Dataland 99% of their clients have the same data problems

A growing discontent with the current data provision landscape



- Recurrent data problems
 - 1. Poor timeliness
 - 2. Quality issues
 - 3. Data gaps
 - 4. High prices
 - 5. Too many requests
- Past data common initiatives have failed
- European-led solutions are not meeting users' requirements and / or are coming too late

Creating a Data Common for ESG data based on an open source architecture



- ✓ Use Dataland for own data procurement to reduce costs
- ✓ Provide managed services to clients (e.g. implementation of new data models on Dataland)
- ✓ Build analytics services on top of Dataland's architecture (e.g. benchmarking)
- Help clients get better and cheaper access to ESG data

Key partners bringing technical expertise, resources and credibility





Experience One

